



INDIANA  
**WORKFORCE**  
DEVELOPMENT

# **OES Employment & Wage Survey Report**

## **Terre Haute MSA**

(Clay, Sullivan, Vermillion and Vigo Counties)

**2007**

**INDIANA DEPARTMENT OF WORKFORCE DEVELOPMENT**  
**Research and Market Development**  
**Research & Analysis**

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**Occupational Employment Statistics  
2007 Employment and Wage Data  
Terre Haute MSA**



**A Labor Market Information publication of the Indiana Department of Workforce Development**

This publication is provided annually for each of Indiana's Metropolitan Statistical Area's (MSA), Economic Growth Regions and the State of Indiana.

The OCCUPATIONAL EMPLOYMENT STATISTICS (OES) survey has been collecting occupational employment data for over 20 years. This survey is a cooperative effort between the Indiana Department of Workforce Development and the U.S. Bureau of Labor Statistics. The OES program produces employment and wage estimates for over 700 occupations. These are estimates of the number of people employed in certain occupations, and estimates of the wages paid to them. These estimates are available for the nation as a whole, for individual states, and for metropolitan statistical areas (MSA's). Estimates from the OES are based on data collected using the Standard Occupational Classification (SOC) system.

The survey is a three year long project, collecting one-third of the sample each year. The full 3-year sample allows the production of estimates at fine levels of geographic, industrial, and occupational detail. Beginning in 2002, the OES survey switched from industry coding based on the Standard Industrial Classification (SIC) system to that based on the North American Industry Classification System (NAICS).

**The OES program produces estimates of wages by occupation.** These occupational wage estimates are either estimates of mean wages or percentiles, such as the median wage. Wages for the OES survey are straight-time, gross pay, exclusive of premium pay.

>A **mean** wage is an average wage. An occupational mean wage estimate is calculated by summing the wages of all the employees in a given occupation and then dividing the total wages by the number of employees.

>A **median** wage is a boundary. An occupational median wage estimate is the boundary between the highest paid 50% and the lowest paid 50% of workers in that occupation. Half of the workers in a given occupation earn more than the median wage, and half the workers earn less than the median wage.

**The construction wages listed do not reflect "common" or "prevailing" wages for government contract purposes. For "common" wage data, please call (317) 233-1463.**

The response to this survey is voluntary. We would like to thank those employers who volunteered their time to complete the questionnaire. If you are an employer and receive an OCCUPATIONAL EMPLOYMENT STATISTICS survey questionnaire, your participation is encouraged and appreciated by all those who use this data for their activities.

If you need further information about your area, you may call the local analyst listed below. If you need labor market information for other areas, you will find a list of the local Regional Market Analysts posted on our Internet website under *Contact Us*.

Our website address is

**Kim Stevenson**

30 N. 8th Street  
Terre Haute, IN 47807  
(812) 234-6602 ext. 327  
FAX: (812) 234-1950  
E-mail: [kstevenson@dwd.in.gov](mailto:kstevenson@dwd.in.gov)

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## 2007 OES EMPLOYMENT AND WAGE SURVEY

### TERRE HAUTE MSA

(Clay, Sullivan, Vermillion and Vigo Counties)

| OCCUPATIONAL TITLE  | Estimated Employment | Emp % RSE <sup>1</sup> | Hourly Mean    | Annual Mean     | Hourly Wages   |                |                | Annual Wages    |                 |                  |
|---|----------------------|------------------------|----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|------------------|
|   |                      |                        |                |                 | Entry Level    | Median         | Skilled        | 10 Pct          | Median          | 90 Pct           |
| <b>All Occupations</b>  | <b>69,980</b>        | <b>2.4</b>             | <b>\$15.94</b> | <b>\$33,160</b> | <b>\$6.70</b>  | <b>\$13.24</b> | <b>\$28.24</b> | <b>\$13,930</b> | <b>\$27,540</b> | <b>\$58,750</b>  |
| <b>Management occupations</b>   | <b>2,100</b>         | <b>4.6</b>             | <b>\$36.51</b> | <b>\$75,940</b> | <b>\$16.82</b> | <b>\$31.91</b> | <b>\$64.06</b> | <b>\$34,990</b> | <b>\$66,370</b> | <b>\$133,240</b> |
| Administrative services managers  | 90                   | 16.3                   | \$25.80        | \$53,670        | \$12.62        | \$22.45        | \$42.29        | \$26,250        | \$46,710        | \$87,950         |
| Chief executives  | 90                   | 10.9                   | *              | *               | *              | *              | *              | *               | *               | *                |
| Computer and information systems managers   | 50                   | 6.1                    | \$39.27        | \$81,690        | \$25.53        | \$37.57        | \$62.32        | \$53,100        | \$78,150        | \$129,620        |
| Construction managers   | 50                   | 19.9                   | \$32.16        | \$66,900        | \$24.98        | \$32.58        | \$40.18        | \$51,950        | \$67,760        | \$83,570         |
| Education administrators, elementary and secondary school                           | 110                  | 23.2                   | *              | \$70,710        | *              | *              | *              | \$41,200        | \$73,230        | \$96,920         |
| Education administrators, postsecondary   | 80                   | 5                      | *              | *               | *              | *              | *              | *               | *               | *                |
| Financial managers  | 70                   | 11.7                   | \$39.20        | \$81,530        | \$17.24        | \$33.70        | \$67.87        | \$35,850        | \$70,090        | \$141,160        |
| Food service managers   | 120                  | 15.6                   | \$21.59        | \$44,900        | \$14.53        | \$20.07        | \$38.18        | \$30,230        | \$41,740        | \$79,410         |
| General and operations managers   | 500                  | 6.3                    | \$43.18        | \$89,800        | \$22.51        | \$38.66        | #              | \$46,830        | \$80,420        | #                |
| Human resources managers, all other   | 40                   | 14.2                   | \$37.22        | \$77,410        | \$21.38        | \$33.80        | \$61.28        | \$44,480        | \$70,290        | \$127,460        |
| Industrial production managers  | 130                  | 12.7                   | \$44.26        | \$92,060        | \$23.57        | \$37.49        | #              | \$49,030        | \$77,980        | #                |
| Legislators   | 70                   | 28.3                   | *              | \$74,660        | *              | *              | *              | \$13,790        | \$35,290        | #                |
| Managers, all other   | 100                  | 10.4                   | \$26.83        | \$55,820        | \$15.90        | \$22.06        | \$46.44        | \$33,080        | \$45,890        | \$96,590         |
| Medical and health services managers  | 190                  | 22.6                   | \$37.26        | \$77,490        | \$23.66        | \$31.19        | \$66.89        | \$49,210        | \$64,870        | \$139,140        |
| Postmasters and mail superintendents  | 40                   | 0                      | \$23.81        | \$49,520        | \$13.52        | \$23.84        | \$32.24        | \$28,120        | \$49,600        | \$67,050         |
| Sales managers  | 80                   | 27.1                   | \$38.04        | \$79,110        | \$20.22        | \$28.93        | \$62.06        | \$42,050        | \$60,170        | \$129,080        |
| Social and community service managers   | 60                   | 32.1                   | \$23.43        | \$48,740        | \$15.96        | \$21.70        | \$34.61        | \$33,200        | \$45,140        | \$71,990         |
| <b>Business and financial operations occupations</b>                                | <b>1,600</b>         | <b>7.7</b>             | <b>\$24.65</b> | <b>\$51,280</b> | <b>\$13.15</b> | <b>\$22.26</b> | <b>\$37.62</b> | <b>\$27,350</b> | <b>\$46,310</b> | <b>\$78,240</b>  |
| Accountants and auditors  | 300                  | 14.2                   | \$27.74        | \$57,700        | \$13.93        | \$22.12        | \$46.51        | \$28,970        | \$46,020        | \$96,730         |
| Appraisers and assessors of real estate   | 30                   | 14.4                   | \$20.55        | \$42,740        | \$12.39        | \$23.13        | \$28.06        | \$25,770        | \$48,110        | \$58,360         |
| Business operations specialists, all other  | 170                  | 17.3                   | \$28.86        | \$60,040        | \$18.25        | \$28.15        | \$41.86        | \$37,960        | \$58,550        | \$87,070         |
| Claims adjusters, examiners, and investigators                                      | 40                   | 30.2                   | \$23.53        | \$48,950        | \$10.94        | \$25.41        | \$35.65        | \$22,750        | \$52,860        | \$74,140         |
| Compensation, benefits, and job analysis specialists                                | 60                   | 24.6                   | \$26.93        | \$56,000        | \$14.82        | \$26.98        | \$39.05        | \$30,830        | \$56,120        | \$81,230         |
| Compliance officers, except agriculture, construction, health and safety, and trans | 80                   | 16.5                   | \$22.44        | \$46,680        | \$14.54        | \$20.33        | \$36.13        | \$30,240        | \$42,280        | \$75,160         |
| Cost estimators   | 80                   | 24.4                   | \$24.52        | \$51,000        | \$14.46        | \$24.99        | \$34.53        | \$30,070        | \$51,980        | \$71,830         |
| Employment, recruitment, and placement specialists                                  | 80                   | 36.8                   | \$15.90        | \$33,060        | \$12.38        | \$14.92        | \$19.82        | \$25,740        | \$31,020        | \$41,220         |
| Financial specialists, all other  | **                   | **                     | \$29.58        | \$61,530        | \$15.25        | \$31.90        | \$36.28        | \$31,720        | \$66,350        | \$75,460         |
| Human resources, training, and labor relations specialists, all other               | **                   | **                     | \$23.72        | \$49,330        | \$13.59        | \$22.99        | \$36.66        | \$28,270        | \$47,810        | \$76,260         |
| Loan officers   | 100                  | 14.5                   | \$24.38        | \$50,720        | \$12.13        | \$23.45        | \$38.63        | \$25,240        | \$48,790        | \$80,350         |
| Management analysts   | **                   | **                     | \$24.27        | \$50,480        | \$16.69        | \$23.62        | \$33.71        | \$34,720        | \$49,140        | \$70,110         |
| Personal financial advisors   | 90                   | 49.9                   | \$27.07        | \$56,310        | \$18.50        | \$21.57        | \$41.13        | \$38,470        | \$44,860        | \$85,540         |
| Purchasing agents, except wholesale, retail, and farm products                      | 100                  | 11.3                   | \$22.85        | \$47,520        | \$13.60        | \$21.91        | \$34.26        | \$28,290        | \$45,570        | \$71,260         |
| Tax preparers   | **                   | **                     | \$14.45        | \$30,060        | \$10.48        | \$12.63        | \$22.40        | \$21,790        | \$26,270        | \$46,600         |
| Training and development specialists  | 70                   | 10.3                   | \$20.70        | \$43,050        | \$6.95         | \$19.71        | \$32.01        | \$14,460        | \$41,000        | \$66,570         |
| <b>Computer and mathematical occupations</b>  | <b>440</b>           | <b>10.1</b>            | <b>\$24.18</b> | <b>\$50,300</b> | <b>\$13.34</b> | <b>\$23.67</b> | <b>\$36.06</b> | <b>\$27,740</b> | <b>\$49,240</b> | <b>\$75,010</b>  |
| Computer programmers  | 70                   | 6.8                    | \$27.11        | \$56,400        | \$17.16        | \$25.71        | \$40.50        | \$35,700        | \$53,480        | \$84,250         |

| OCCUPATIONAL TITLE  | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean  | Hourly Wages   |                |                | Annual Wages    |                 |                  |
|---|-------------------------|---------------------------|----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|------------------|
|   |                         |                           |                |                 | Entry Level    | Median         | Skilled        | 10 Pct          | Median          | 90 Pct           |
| Computer software engineers, applications                       | **                      | **                        | \$28.38        | \$59,030        | \$14.71        | \$31.30        | \$36.68        | \$30,600        | \$65,090        | \$76,300         |
| Computer support specialists                                    | 90                      | 18.2                      | \$16.72        | \$34,780        | \$11.94        | \$15.07        | \$24.90        | \$24,840        | \$31,340        | \$51,780         |
| Computer systems analysts                                       | 40                      | 7.8                       | \$25.74        | \$53,530        | \$15.18        | \$24.38        | \$39.99        | \$31,570        | \$50,700        | \$83,170         |
| Database administrators   | 50                      | 8.5                       | \$24.45        | \$50,850        | \$15.60        | \$22.61        | \$35.87        | \$32,450        | \$47,030        | \$74,610         |
| Network and computer systems administrators                     | 70                      | 7.8                       | \$24.78        | \$51,530        | \$14.52        | \$24.82        | \$33.10        | \$30,210        | \$51,620        | \$68,850         |
| <b>Architecture and engineering occupations</b>                 | <b>590</b>              | <b>15.7</b>               | <b>\$26.24</b> | <b>\$54,590</b> | <b>\$13.20</b> | <b>\$23.77</b> | <b>\$45.71</b> | <b>\$27,460</b> | <b>\$49,440</b> | <b>\$95,080</b>  |
| Electrical and electronic engineering technicians               | 40                      | 32.9                      | \$23.50        | \$48,890        | \$16.53        | \$24.51        | \$30.61        | \$34,390        | \$50,970        | \$63,660         |
| Electrical engineers  | 50                      | 26.4                      | \$35.20        | \$73,220        | \$16.95        | \$35.52        | \$49.63        | \$35,250        | \$73,880        | \$103,230        |
| Industrial engineers  | 60                      | 10.8                      | \$30.99        | \$64,470        | \$21.83        | \$29.85        | \$43.21        | \$45,400        | \$62,090        | \$89,880         |
| Mechanical drafters   | 60                      | 31.8                      | \$14.76        | \$30,700        | \$10.40        | \$14.76        | \$21.03        | \$21,640        | \$30,690        | \$43,730         |
| Mechanical engineers  | 190                     | 33.2                      | \$26.72        | \$55,590        | \$13.29        | \$23.57        | \$49.43        | \$27,640        | \$49,020        | \$102,820        |
| <b>Life, physical, and social science occupations</b>           | <b>250</b>              | <b>8.3</b>                | <b>\$24.37</b> | <b>\$50,700</b> | <b>\$12.62</b> | <b>\$23.35</b> | <b>\$37.70</b> | <b>\$26,250</b> | <b>\$48,560</b> | <b>\$78,420</b>  |
| Chemists  | 40                      | 21.5                      | \$28.40        | \$59,080        | \$17.62        | \$26.93        | \$43.37        | \$36,660        | \$56,010        | \$90,210         |
| Market research analysts  | 40                      | 20.1                      | \$20.07        | \$41,740        | \$12.35        | \$17.47        | \$32.04        | \$25,690        | \$36,340        | \$66,650         |
| <b>Community and social services occupations</b>                | <b>1,410</b>            | <b>30</b>                 | <b>\$15.00</b> | <b>\$31,200</b> | <b>\$8.36</b>  | <b>\$14.23</b> | <b>\$22.61</b> | <b>\$17,390</b> | <b>\$29,590</b> | <b>\$47,030</b>  |
| Child, family, and school social workers                        | 340                     | 36.8                      | \$15.75        | \$32,770        | \$10.17        | \$15.91        | \$19.76        | \$21,150        | \$33,100        | \$41,090         |
| Community and social service specialists, all other             | 110                     | 47.3                      | \$11.46        | \$23,840        | \$5.79         | \$10.15        | \$19.98        | \$12,040        | \$21,110        | \$41,550         |
| Educational, vocational, and school counselors                  | 190                     | 13.4                      | \$18.53        | \$38,530        | \$11.71        | \$16.55        | \$29.29        | \$24,350        | \$34,420        | \$60,920         |
| Health educators  | **                      | **                        | \$11.68        | \$24,290        | \$7.94         | \$10.17        | \$16.80        | \$16,520        | \$21,150        | \$34,940         |
| Medical and public health social workers                        | 40                      | 25.4                      | \$19.14        | \$39,800        | \$13.19        | \$19.71        | \$25.95        | \$27,430        | \$41,000        | \$53,990         |
| Mental health counselors  | **                      | **                        | \$17.25        | \$35,890        | \$13.78        | \$17.32        | \$21.19        | \$28,660        | \$36,020        | \$44,070         |
| Social and human service assistants                             | 150                     | 33.5                      | \$13.66        | \$28,410        | \$8.02         | \$13.86        | \$19.28        | \$16,680        | \$28,820        | \$40,100         |
| Social workers, all other                                       | 40                      | 38.3                      | \$14.63        | \$30,430        | \$12.67        | \$14.32        | \$16.98        | \$26,350        | \$29,790        | \$35,310         |
| Substance abuse and behavioral disorder counselors              | **                      | **                        | \$14.41        | \$29,980        | \$9.19         | \$13.56        | \$20.15        | \$19,110        | \$28,210        | \$41,920         |
| <b>Legal occupations</b>  | <b>250</b>              | <b>12.4</b>               | <b>\$23.21</b> | <b>\$48,280</b> | <b>\$10.54</b> | <b>\$19.04</b> | <b>\$49.00</b> | <b>\$21,930</b> | <b>\$39,600</b> | <b>\$101,930</b> |
| Lawyers   | 120                     | 45.1                      | \$23.58        | \$49,060        | \$13.56        | \$21.14        | \$41.26        | \$28,190        | \$43,970        | \$85,830         |
| Paralegals and legal assistants                                 | **                      | **                        | \$18.42        | \$38,320        | \$12.45        | \$18.48        | \$23.30        | \$25,910        | \$38,450        | \$48,470         |
| Title examiners, abstractors, and searchers                     | **                      | **                        | \$16.36        | \$34,030        | \$8.47         | \$11.29        | \$44.87        | \$17,620        | \$23,480        | \$93,340         |
| <b>Education, training, and library occupations</b>             | <b>4,640</b>            | <b>11.6</b>               | <b>\$20.04</b> | <b>\$41,690</b> | <b>\$8.35</b>  | <b>\$18.85</b> | <b>\$33.35</b> | <b>\$17,360</b> | <b>\$39,210</b> | <b>\$69,370</b>  |
| Art, drama, and music teachers, postsecondary                   | 60                      | 21.9                      | *              | \$60,230        | *              | *              | *              | \$39,310        | \$57,510        | \$86,090         |
| Biological science teachers, postsecondary                      | 30                      | 5.7                       | *              | *               | *              | *              | *              | *               | *               | *                |
| Business teachers, postsecondary                                | 60                      | 2.9                       | *              | \$61,910        | *              | *              | *              | \$38,240        | \$56,780        | \$93,180         |
| Communications teachers, postsecondary                          | 30                      | 3                         | *              | \$57,200        | *              | *              | *              | \$43,640        | \$56,290        | \$74,530         |
| Computer science teachers, postsecondary                        | 50                      | 4.1                       | *              | \$62,120        | *              | *              | *              | \$46,260        | \$57,060        | \$93,350         |
| Criminal justice and law enforcement teachers, postsecondary    | 30                      | 3                         | *              | *               | *              | *              | *              | *               | *               | *                |
| Education teachers, postsecondary                               | 60                      | 8                         | *              | \$57,200        | *              | *              | *              | \$40,360        | \$55,870        | \$78,840         |
| Elementary school teachers, except special education            | 560                     | 16.8                      | *              | \$50,330        | *              | *              | *              | \$29,520        | \$49,960        | \$78,200         |
| English language and literature teachers, postsecondary         | 110                     | 23.2                      | *              | \$50,650        | *              | *              | *              | \$28,070        | \$54,130        | \$64,470         |
| Instructional coordinators                                      | 50                      | 0                         | \$28.67        | \$59,630        | \$17.91        | \$27.18        | \$43.68        | \$37,260        | \$56,530        | \$90,860         |
| Kindergarten teachers, except special education                 | 50                      | 12.4                      | *              | \$50,580        | *              | *              | *              | \$31,820        | \$48,860        | \$66,260         |
| Librarians  | 80                      | 33.4                      | \$24.45        | \$50,860        | \$15.97        | \$24.53        | \$31.68        | \$33,220        | \$51,020        | \$65,890         |
| Library technicians   | 100                     | 26.9                      | \$12.13        | \$25,230        | \$8.15         | \$12.02        | \$16.95        | \$16,950        | \$25,010        | \$35,250         |
| Mathematical science teachers, postsecondary                    | 60                      | 3.3                       | *              | \$55,490        | *              | *              | *              | \$42,090        | \$55,140        | \$69,790         |
| Middle school teachers, except special and vocational education | 210                     | 20.5                      | *              | \$58,410        | *              | *              | *              | \$34,000        | \$56,880        | \$93,390         |
| Preschool teachers, except special education                    | 40                      | 38                        | \$15.67        | \$32,600        | \$7.90         | \$12.43        | \$32.18        | \$16,430        | \$25,860        | \$66,930         |

| OCCUPATIONAL TITLE   | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean  | Hourly Wages   |                |                | Annual Wages    |                 |                 |
|--|-------------------------|---------------------------|----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|
|  |                         |                           |                |                 | Entry Level    | Median         | Skilled        | 10 Pct          | Median          | 90 Pct          |
| Secondary school teachers, except special and vocational education         | **                      | **                        | *              | \$49,880        | *              | *              | *              | \$30,960        | \$49,190        | \$71,260        |
| Special education teachers, middle school                                  | 40                      | 26.4                      | *              | \$51,530        | *              | *              | *              | \$33,340        | \$51,600        | \$73,970        |
| Special education teachers, preschool, kindergarten, and elementary school | 50                      | 13.8                      | *              | \$55,950        | *              | *              | *              | \$33,170        | \$55,170        | \$91,620        |
| Special education teachers, secondary school                               | 70                      | 21.1                      | *              | \$49,380        | *              | *              | *              | \$34,630        | \$48,600        | \$66,250        |
| Teacher assistants   | 540                     | 21.5                      | *              | \$19,140        | *              | *              | *              | \$14,330        | \$18,970        | \$24,520        |
| Vocational education teachers, postsecondary                               | 30                      | 0                         | \$18.44        | \$38,350        | \$12.32        | \$17.88        | \$24.46        | \$25,620        | \$37,200        | \$50,880        |
| Vocational education teachers, secondary school                            | 110                     | 23.1                      | *              | \$52,110        | *              | *              | *              | \$32,040        | \$53,830        | \$72,220        |
| <b>Arts, design, entertainment, sports, and media occupations</b>          | <b>720</b>              | <b>12.2</b>               | <b>\$16.66</b> | <b>\$34,650</b> | <b>\$7.86</b>  | <b>\$15.21</b> | <b>\$28.04</b> | <b>\$16,350</b> | <b>\$31,640</b> | <b>\$58,330</b> |
| Broadcast technicians  | **                      | **                        | \$14.63        | \$30,440        | \$9.14         | \$12.45        | \$19.95        | \$19,000        | \$25,890        | \$41,500        |
| Coaches and scouts   | 100                     | 11.7                      | *              | \$36,760        | *              | *              | *              | \$14,910        | \$33,940        | \$59,840        |
| Editors  | 40                      | 27.1                      | \$19.25        | \$40,040        | \$10.41        | \$17.93        | \$29.32        | \$21,650        | \$37,290        | \$60,980        |
| Floral designers   | **                      | **                        | \$10.66        | \$22,170        | \$7.87         | \$10.10        | \$15.51        | \$16,380        | \$21,020        | \$32,260        |
| Graphic designers  | 50                      | 24.9                      | \$16.82        | \$34,990        | \$11.46        | \$16.91        | \$22.09        | \$23,830        | \$35,170        | \$45,940        |
| Photographers  | 50                      | 15.8                      | \$16.04        | \$33,350        | \$7.49         | \$12.67        | \$29.95        | \$15,570        | \$26,360        | \$62,300        |
| Producers and directors  | 30                      | 30.7                      | \$21.94        | \$45,630        | \$6.62         | \$21.90        | \$41.25        | \$13,770        | \$45,550        | \$85,810        |
| Public relations specialists   | 90                      | 17.4                      | \$18.03        | \$37,500        | \$11.17        | \$15.96        | \$28.99        | \$23,240        | \$33,200        | \$60,290        |
| <b>Healthcare practitioners and technical occupations</b>                  | <b>4,260</b>            | <b>9.8</b>                | <b>\$26.79</b> | <b>\$55,720</b> | <b>\$11.47</b> | <b>\$21.84</b> | <b>\$46.68</b> | <b>\$23,850</b> | <b>\$45,430</b> | <b>\$97,100</b> |
| Dental hygienists  | 90                      | 12.5                      | \$35.30        | \$73,420        | \$28.50        | \$35.76        | \$43.61        | \$59,290        | \$74,380        | \$90,710        |
| Emergency medical technicians and paramedics                               | 190                     | 43.7                      | \$12.66        | \$26,330        | \$8.97         | \$11.59        | \$18.47        | \$18,650        | \$24,100        | \$38,410        |
| Family and general practitioners   | 70                      | 29.5                      | \$82.98        | \$172,590       | \$41.29        | #              | #              | \$85,890        | #               | #               |
| Health diagnosing and treating practitioners, all other                    | **                      | **                        | \$67.88        | \$141,190       | \$22.44        | #              | #              | \$46,680        | #               | #               |
| Healthcare practitioners and technical workers, all other                  | **                      | **                        | \$11.73        | \$24,390        | \$6.08         | \$8.41         | \$20.75        | \$12,650        | \$17,480        | \$43,170        |
| Licensed practical and licensed vocational nurses                          | 700                     | 8.7                       | \$16.24        | \$33,770        | \$12.35        | \$16.62        | \$19.49        | \$25,690        | \$34,560        | \$40,530        |
| Medical and clinical laboratory technicians                                | 180                     | 25.1                      | \$17.45        | \$36,300        | \$10.69        | \$16.11        | \$24.94        | \$22,230        | \$33,510        | \$51,880        |
| Medical records and health information technicians                         | 130                     | 16.3                      | \$14.40        | \$29,950        | \$8.75         | \$13.63        | \$22.21        | \$18,190        | \$28,360        | \$46,190        |
| Occupational therapists  | 40                      | 33.9                      | \$36.73        | \$76,400        | \$24.65        | \$38.74        | \$49.35        | \$51,280        | \$80,580        | \$102,640       |
| Opticians, dispensing  | 30                      | 37.3                      | \$13.90        | \$28,920        | \$8.94         | \$14.96        | \$18.00        | \$18,600        | \$31,110        | \$37,440        |
| Pharmacists  | 130                     | 10.2                      | \$49.92        | \$103,840       | \$42.57        | \$50.07        | \$60.55        | \$88,550        | \$104,140       | \$125,940       |
| Pharmacy technicians   | 210                     | 14                        | \$12.29        | \$25,560        | \$8.40         | \$11.93        | \$16.28        | \$17,460        | \$24,800        | \$33,870        |
| Physical therapists  | 130                     | 39                        | \$36.95        | \$76,850        | \$22.73        | \$38.54        | \$50.09        | \$47,280        | \$80,160        | \$104,190       |
| Radiologic technologists and technicians                                   | 210                     | 21.8                      | \$22.75        | \$47,330        | \$17.15        | \$22.13        | \$29.99        | \$35,670        | \$46,040        | \$62,380        |
| Registered nurses  | 1,300                   | 10.6                      | \$25.73        | \$53,520        | \$18.80        | \$26.15        | \$32.23        | \$39,100        | \$54,400        | \$67,040        |
| Respiratory therapists   | 60                      | 9.4                       | \$24.33        | \$50,610        | \$18.23        | \$24.85        | \$29.50        | \$37,920        | \$51,680        | \$61,360        |
| Speech-language pathologists   | 50                      | 16.8                      | \$28.95        | \$60,220        | \$21.24        | \$29.14        | \$37.53        | \$44,180        | \$60,610        | \$78,060        |
| Veterinary technologists and technicians                                   | **                      | **                        | \$12.79        | \$26,610        | \$9.47         | \$12.22        | \$17.45        | \$19,700        | \$25,410        | \$36,290        |
| <b>Healthcare support occupations</b>                                      | <b>1,620</b>            | <b>11.6</b>               | <b>\$11.46</b> | <b>\$23,830</b> | <b>\$7.87</b>  | <b>\$10.82</b> | <b>\$15.84</b> | <b>\$16,380</b> | <b>\$22,500</b> | <b>\$32,950</b> |
| Dental assistants  | 100                     | 11.4                      | \$13.51        | \$28,090        | \$10.20        | \$13.07        | \$18.61        | \$21,220        | \$27,190        | \$38,720        |
| Healthcare support workers, all other                                      | 70                      | 47.4                      | \$10.88        | \$22,640        | \$7.68         | \$10.27        | \$15.66        | \$15,980        | \$21,370        | \$32,570        |
| Home health aides  | 170                     | 42.8                      | \$9.36         | \$19,470        | \$7.45         | \$8.88         | \$12.42        | \$15,490        | \$18,470        | \$25,820        |
| Medical assistants   | 170                     | 29.5                      | \$13.31        | \$27,690        | \$10.14        | \$13.12        | \$17.40        | \$21,090        | \$27,290        | \$36,190        |
| Medical transcriptionists  | 80                      | 22                        | \$15.02        | \$31,240        | \$10.82        | \$15.43        | \$18.83        | \$22,510        | \$32,080        | \$39,170        |
| Nursing aides, orderlies, and attendants                                   | 800                     | 12.2                      | \$10.21        | \$21,230        | \$7.69         | \$10.02        | \$13.84        | \$15,990        | \$20,840        | \$28,790        |
| Physical therapist assistants  | 40                      | 18.7                      | \$22.63        | \$47,080        | \$18.42        | \$22.46        | \$28.57        | \$38,310        | \$46,720        | \$59,420        |
| Veterinary assistants and laboratory animal caretakers                     | 40                      | 38.1                      | \$8.23         | \$17,110        | \$6.00         | \$7.98         | \$10.99        | \$12,490        | \$16,590        | \$22,860        |
| <b>Protective service occupations</b>                                      | <b>2,550</b>            | <b>5.6</b>                | <b>\$15.18</b> | <b>\$31,560</b> | <b>\$7.09</b>  | <b>\$14.71</b> | <b>\$23.98</b> | <b>\$14,760</b> | <b>\$30,600</b> | <b>\$49,880</b> |
| Crossing guards  | **                      | **                        | \$7.24         | \$15,070        | \$5.55         | \$6.61         | \$7.66         | \$11,540        | \$13,740        | \$15,940        |

| OCCUPATIONAL TITLE  | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean  | Hourly Wages  |               |                | Annual Wages    |                 |                 |
|---|-------------------------|---------------------------|----------------|-----------------|---------------|---------------|----------------|-----------------|-----------------|-----------------|
|   |                         |                           |                |                 | Entry Level   | Median        | Skilled        | 10 Pct          | Median          | 90 Pct          |
| Fire fighters   | 260                     | 12                        | \$18.62        | \$38,730        | \$13.90       | \$18.46       | \$23.82        | \$28,910        | \$38,390        | \$49,540        |
| First-line supervisors/managers, protective service workers, all other    | 30                      | 37.1                      | \$12.85        | \$26,730        | \$9.62        | \$12.24       | \$17.85        | \$20,000        | \$25,450        | \$37,120        |
| Lifeguards, ski patrol, and other recreational protective service workers | 60                      | 2.8                       | \$6.51         | \$13,540        | \$5.57        | \$6.52        | \$7.48         | \$11,580        | \$13,550        | \$15,560        |
| Police and sheriff's patrol officers                                      | 320                     | 12.2                      | \$17.96        | \$37,360        | \$12.45       | \$18.06       | \$23.52        | \$25,900        | \$37,570        | \$48,920        |
| Security guards   | 690                     | 15.6                      | \$9.86         | \$20,500        | \$6.08        | \$8.68        | \$16.32        | \$12,640        | \$18,050        | \$33,950        |
| <b>Food preparation and serving related occupations</b>                   | <b>7,080</b>            | <b>4.4</b>                | <b>\$8.01</b>  | <b>\$16,650</b> | <b>\$5.71</b> | <b>\$7.10</b> | <b>\$11.22</b> | <b>\$11,890</b> | <b>\$14,760</b> | <b>\$23,340</b> |
| Bartenders  | 380                     | 13.1                      | \$7.56         | \$15,730        | \$5.77        | \$7.27        | \$10.08        | \$12,000        | \$15,120        | \$20,970        |
| Chefs and head cooks  | 30                      | 23.1                      | \$28.21        | \$58,680        | \$13.09       | \$32.28       | \$38.24        | \$27,220        | \$67,140        | \$79,530        |
| Combined food preparation and serving workers, including fast food        | 2,030                   | 13.4                      | \$7.06         | \$14,690        | \$5.65        | \$6.78        | \$9.00         | \$11,740        | \$14,100        | \$18,720        |
| Cooks, fast food  | 280                     | 43.3                      | \$6.68         | \$13,880        | \$5.62        | \$6.58        | \$7.67         | \$11,690        | \$13,700        | \$15,950        |
| Cooks, institution and cafeteria  | 240                     | 8.4                       | \$9.51         | \$19,790        | \$6.36        | \$9.56        | \$12.85        | \$13,230        | \$19,880        | \$26,720        |
| Cooks, restaurant   | 310                     | 17.1                      | \$9.00         | \$18,720        | \$6.18        | \$8.73        | \$12.42        | \$12,840        | \$18,160        | \$25,840        |
| Cooks, short order  | 220                     | 32.9                      | \$7.65         | \$15,920        | \$5.64        | \$7.13        | \$10.59        | \$11,740        | \$14,830        | \$22,020        |
| Counter attendants, cafeteria, food concession, and coffee shop           | 360                     | 22.7                      | \$7.07         | \$14,710        | \$5.72        | \$6.73        | \$9.76         | \$11,900        | \$14,000        | \$20,300        |
| Dining room and cafeteria attendants and bartender helpers                | 160                     | 23.7                      | \$7.56         | \$15,730        | \$5.71        | \$7.35        | \$9.57         | \$11,880        | \$15,290        | \$19,910        |
| Dishwashers   | 240                     | 21.3                      | \$7.79         | \$16,210        | \$5.88        | \$7.78        | \$9.46         | \$12,230        | \$16,180        | \$19,670        |
| First-line supervisors/managers of food preparation and serving workers   | 490                     | 8.1                       | \$14.10        | \$29,320        | \$8.13        | \$12.45       | \$24.84        | \$16,920        | \$25,900        | \$51,660        |
| Food preparation workers  | 710                     | 13.7                      | \$8.72         | \$18,140        | \$5.99        | \$8.61        | \$11.69        | \$12,450        | \$17,920        | \$24,320        |
| Hosts and hostesses, restaurant, lounge, and coffee shop                  | 190                     | 16.1                      | \$7.69         | \$15,990        | \$5.79        | \$7.56        | \$9.64         | \$12,040        | \$15,720        | \$20,040        |
| Waiters and waitresses  | 1,410                   | 11.7                      | \$6.68         | \$13,900        | \$5.60        | \$6.53        | \$7.60         | \$11,650        | \$13,590        | \$15,810        |
| <b>Building and grounds cleaning and maintenance occupations</b>          | <b>2,460</b>            | <b>5.6</b>                | <b>\$10.58</b> | <b>\$22,000</b> | <b>\$6.28</b> | <b>\$9.86</b> | <b>\$15.41</b> | <b>\$13,060</b> | <b>\$20,520</b> | <b>\$32,060</b> |
| First-line supervisors/managers of housekeeping and janitorial workers    | 100                     | 11.2                      | \$15.41        | \$32,050        | \$10.37       | \$15.26       | \$21.89        | \$21,570        | \$31,740        | \$45,530        |
| Janitors and cleaners, except maids and housekeeping cleaners             | 1,180                   | 9.1                       | \$10.92        | \$22,710        | \$6.55        | \$10.17       | \$15.64        | \$13,620        | \$21,160        | \$32,530        |
| Landscaping and groundskeeping workers                                    | 420                     | 22.9                      | \$9.50         | \$19,770        | \$6.23        | \$8.88        | \$14.17        | \$12,960        | \$18,470        | \$29,480        |
| Maids and housekeeping cleaners   | 530                     | 9.6                       | \$8.30         | \$17,260        | \$5.79        | \$7.57        | \$12.00        | \$12,040        | \$15,740        | \$24,960        |
| Pest control workers  | 30                      | 24.5                      | \$14.97        | \$31,130        | \$7.10        | \$14.86       | \$21.64        | \$14,770        | \$30,900        | \$45,010        |
| Pesticide handlers, sprayers, and applicators, vegetation                 | **                      | **                        | \$11.84        | \$24,630        | \$10.09       | \$11.59       | \$14.64        | \$20,980        | \$24,110        | \$30,440        |
| <b>Personal care and service occupations</b>                              | <b>**</b>               | <b>**</b>                 | <b>\$9.49</b>  | <b>\$19,740</b> | <b>\$6.01</b> | <b>\$8.50</b> | <b>\$14.59</b> | <b>\$12,490</b> | <b>\$17,690</b> | <b>\$30,350</b> |
| Amusement and recreation attendants                                       | 80                      | 23.3                      | \$8.51         | \$17,700        | \$5.72        | \$7.36        | \$12.03        | \$11,910        | \$15,320        | \$25,030        |
| Child care workers  | 230                     | 24.4                      | \$6.84         | \$14,220        | \$5.69        | \$6.74        | \$8.42         | \$11,830        | \$14,010        | \$17,520        |
| Entertainment attendants and related workers, all other                   | 30                      | 33                        | \$7.96         | \$16,560        | \$5.77        | \$7.79        | \$10.74        | \$12,010        | \$16,210        | \$22,340        |
| First-line supervisors/managers of personal service workers               | 60                      | 35.6                      | \$13.03        | \$27,110        | \$10.12       | \$11.83       | \$15.99        | \$21,060        | \$24,610        | \$33,250        |
| Fitness trainers and aerobics instructors                                 | 70                      | 26.7                      | \$10.20        | \$21,210        | \$6.05        | \$9.45        | \$15.93        | \$12,580        | \$19,660        | \$33,120        |
| Hairdressers, hairstylists, and cosmetologists                            | **                      | **                        | \$10.11        | \$21,030        | \$5.90        | \$8.87        | \$16.19        | \$12,270        | \$18,440        | \$33,670        |
| Nonfarm animal caretakers   | 80                      | 21.3                      | \$8.76         | \$18,220        | \$5.73        | \$7.85        | \$13.09        | \$11,930        | \$16,320        | \$27,220        |
| Personal and home care aides  | **                      | **                        | \$8.91         | \$18,520        | \$7.80        | \$8.79        | \$9.97         | \$16,220        | \$18,280        | \$20,730        |
| Recreation workers  | 200                     | 32.8                      | \$10.18        | \$21,180        | \$5.95        | \$8.11        | \$17.70        | \$12,370        | \$16,860        | \$36,820        |
| Residential advisors  | **                      | **                        | \$12.93        | \$26,890        | \$8.85        | \$12.54       | \$17.68        | \$18,410        | \$26,080        | \$36,760        |
| <b>Sales and related occupations</b>                                      | <b>7,210</b>            | <b>5.6</b>                | <b>\$12.33</b> | <b>\$25,640</b> | <b>\$5.92</b> | <b>\$8.95</b> | <b>\$22.14</b> | <b>\$12,320</b> | <b>\$18,610</b> | <b>\$46,040</b> |
| Advertising sales agents  | **                      | **                        | \$18.92        | \$39,360        | \$7.38        | \$18.09       | \$33.80        | \$15,350        | \$37,620        | \$70,310        |
| Cashiers  | 2,170                   | 7.8                       | \$7.66         | \$15,920        | \$5.68        | \$7.08        | \$10.78        | \$11,810        | \$14,720        | \$22,420        |
| Counter and rental clerks   | 490                     | 24                        | \$8.30         | \$17,260        | \$5.64        | \$7.19        | \$13.37        | \$11,740        | \$14,960        | \$27,800        |
| First-line supervisors/managers of non-retail sales workers               | 90                      | 18.6                      | \$35.17        | \$73,160        | \$20.68       | \$28.39       | \$57.53        | \$43,000        | \$59,050        | \$119,650       |
| First-line supervisors/managers of retail sales workers                   | 740                     | 6.7                       | \$15.99        | \$33,250        | \$9.69        | \$14.57       | \$23.86        | \$20,150        | \$30,300        | \$49,640        |
| Insurance sales agents  | 90                      | 42.9                      | \$16.76        | \$34,870        | \$6.55        | \$12.04       | \$28.63        | \$13,610        | \$25,030        | \$59,550        |
| Parts salespersons  | 100                     | 16.9                      | \$12.48        | \$25,950        | \$8.57        | \$11.48       | \$16.84        | \$17,820        | \$23,880        | \$35,030        |

| OCCUPATIONAL TITLE  | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean  | Hourly Wages  |                |                | Annual Wages    |                 |                 |
|---|-------------------------|---------------------------|----------------|-----------------|---------------|----------------|----------------|-----------------|-----------------|-----------------|
|   |                         |                           |                |                 | Entry Level   | Median         | Skilled        | 10 Pct          | Median          | 90 Pct          |
| Retail salespersons   | 2,560                   | 13.8                      | \$10.80        | \$22,470        | \$5.94        | \$8.60         | \$18.37        | \$12,360        | \$17,890        | \$38,210        |
| Sales representatives, services, all other  | 90                      | 27.8                      | \$24.88        | \$51,750        | \$10.24       | \$19.97        | \$55.46        | \$21,290        | \$41,530        | \$115,350       |
| Sales representatives, wholesale and manufacturing, except technical and scienti  | 540                     | 10.7                      | \$23.66        | \$49,210        | \$11.53       | \$19.61        | \$42.31        | \$23,980        | \$40,790        | \$88,010        |
| Sales representatives, wholesale and manufacturing, technical and scientific prod | 80                      | 25                        | \$29.21        | \$60,750        | \$14.74       | \$26.25        | \$47.21        | \$30,650        | \$54,600        | \$98,190        |
| Securities, commodities, and financial services sales agents                      | 70                      | 22.7                      | \$35.00        | \$72,800        | \$15.68       | \$25.16        | \$61.29        | \$32,610        | \$52,320        | \$127,470       |
| <b>Office and administrative support occupations</b>                              | <b>10,560</b>           | <b>4.3</b>                | <b>\$13.08</b> | <b>\$27,200</b> | <b>\$7.16</b> | <b>\$11.82</b> | <b>\$20.75</b> | <b>\$14,900</b> | <b>\$24,580</b> | <b>\$43,170</b> |
| All other information and record clerks   | 160                     | 14.5                      | \$18.81        | \$39,120        | \$10.35       | \$16.98        | \$29.76        | \$21,520        | \$35,320        | \$61,890        |
| Bill and account collectors   | 110                     | 20.3                      | \$14.24        | \$29,620        | \$10.35       | \$13.32        | \$19.38        | \$21,540        | \$27,700        | \$40,310        |
| Billing and posting clerks and machine operators                                  | 290                     | 20                        | \$12.26        | \$25,500        | \$8.40        | \$11.87        | \$17.34        | \$17,480        | \$24,680        | \$36,060        |
| Bookkeeping, accounting, and auditing clerks                                      | 800                     | 7.3                       | \$13.44        | \$27,950        | \$8.80        | \$12.83        | \$19.48        | \$18,300        | \$26,680        | \$40,520        |
| Computer operators  | 50                      | 15.2                      | \$18.79        | \$39,080        | \$9.57        | \$17.35        | \$33.95        | \$19,910        | \$36,080        | \$70,610        |
| Couriers and messengers   | 50                      | 44                        | \$8.61         | \$17,900        | \$5.94        | \$8.21         | \$12.19        | \$12,350        | \$17,070        | \$25,360        |
| Customer service representatives  | 710                     | 12.5                      | \$13.91        | \$28,940        | \$8.31        | \$13.07        | \$20.78        | \$17,280        | \$27,190        | \$43,220        |
| Data entry keyers   | 100                     | 25.6                      | \$11.12        | \$23,120        | \$8.27        | \$10.72        | \$14.93        | \$17,210        | \$22,300        | \$31,050        |
| Dispatchers, except police, fire, and ambulance                                   | 60                      | 23.4                      | \$14.71        | \$30,600        | \$10.25       | \$14.75        | \$18.53        | \$21,330        | \$30,680        | \$38,550        |
| Executive secretaries and administrative assistants                               | 460                     | 7.8                       | \$17.23        | \$35,850        | \$11.77       | \$16.76        | \$23.48        | \$24,480        | \$34,870        | \$48,850        |
| File clerks   | 120                     | 31.3                      | \$11.48        | \$23,880        | \$8.15        | \$11.02        | \$15.35        | \$16,950        | \$22,910        | \$31,940        |
| First-line supervisors/managers of office and administrative support workers      | 570                     | 14.1                      | \$21.97        | \$45,690        | \$11.88       | \$19.47        | \$35.93        | \$24,710        | \$40,490        | \$74,740        |
| Hotel, motel, and resort desk clerks  | 130                     | 11                        | \$8.04         | \$16,720        | \$6.05        | \$8.32         | \$9.63         | \$12,590        | \$17,290        | \$20,040        |
| Human resources assistants, except payroll and timekeeping                        | 110                     | 26.9                      | \$14.96        | \$31,110        | \$12.04       | \$14.23        | \$20.28        | \$25,030        | \$29,600        | \$42,180        |
| Insurance claims and policy processing clerks                                     | **                      | **                        | \$12.80        | \$26,630        | \$10.54       | \$12.82        | \$14.44        | \$21,910        | \$26,670        | \$30,040        |
| Interviewers, except eligibility and loan   | 90                      | 18.2                      | \$13.86        | \$28,830        | \$9.28        | \$13.27        | \$19.40        | \$19,300        | \$27,610        | \$40,340        |
| Legal secretaries   | 100                     | 18.2                      | \$12.33        | \$25,640        | \$9.04        | \$11.35        | \$19.65        | \$18,790        | \$23,610        | \$40,880        |
| Library assistants, clerical  | **                      | **                        | \$9.00         | \$18,720        | \$6.08        | \$8.82         | \$12.16        | \$12,640        | \$18,340        | \$25,300        |
| Loan interviewers and clerks  | 90                      | 13.9                      | \$11.86        | \$24,660        | \$9.60        | \$11.21        | \$15.15        | \$19,970        | \$23,310        | \$31,510        |
| Mail clerks and mail machine operators, except postal service                     | 70                      | 31.7                      | \$9.43         | \$19,610        | \$5.78        | \$8.47         | \$14.51        | \$12,030        | \$17,620        | \$30,190        |
| Medical secretaries   | 310                     | 18.1                      | \$13.55        | \$28,170        | \$8.47        | \$13.58        | \$18.77        | \$17,620        | \$28,240        | \$39,030        |
| Meter readers, utilities  | 30                      | 32.9                      | \$13.40        | \$27,880        | \$5.97        | \$12.87        | \$22.04        | \$12,430        | \$26,780        | \$45,840        |
| New accounts clerks   | 60                      | 36.2                      | \$11.52        | \$23,970        | \$6.67        | \$11.19        | \$16.96        | \$13,870        | \$23,280        | \$35,280        |
| Office and administrative support workers, all other                              | 70                      | 36.2                      | \$14.83        | \$30,840        | \$10.87       | \$14.17        | \$20.90        | \$22,600        | \$29,460        | \$43,480        |
| Office clerks, general  | 1,370                   | 6.5                       | \$9.55         | \$19,870        | \$6.01        | \$9.23         | \$13.82        | \$12,490        | \$19,190        | \$28,740        |
| Office machine operators, except computer   | 50                      | 18.2                      | \$11.91        | \$24,770        | \$7.65        | \$9.74         | \$18.58        | \$15,920        | \$20,270        | \$38,650        |
| Order clerks  | 60                      | 24.6                      | \$11.17        | \$23,230        | \$8.26        | \$11.24        | \$14.13        | \$17,170        | \$23,370        | \$29,390        |
| Payroll and timekeeping clerks  | 100                     | 13.9                      | \$15.12        | \$31,450        | \$7.89        | \$14.97        | \$20.87        | \$16,410        | \$31,140        | \$43,400        |
| Police, fire, and ambulance dispatchers   | 80                      | 14.4                      | \$12.03        | \$25,020        | \$7.43        | \$11.72        | \$18.28        | \$15,460        | \$24,390        | \$38,030        |
| Postal service clerks   | 40                      | 0                         | \$21.66        | \$45,060        | \$19.78       | \$21.88        | \$23.98        | \$41,130        | \$45,500        | \$49,870        |
| Postal service mail carriers  | 200                     | 0                         | \$20.98        | \$43,630        | \$16.37       | \$21.06        | \$26.14        | \$34,040        | \$43,810        | \$54,370        |
| Postal service mail sorters, processors, and processing machine operators         | 130                     | 0                         | \$19.10        | \$39,730        | \$11.73       | \$20.61        | \$23.72        | \$24,390        | \$42,860        | \$49,340        |
| Production, planning, and expediting clerks                                       | 180                     | 11                        | \$19.93        | \$41,450        | \$12.92       | \$19.19        | \$28.73        | \$26,860        | \$39,920        | \$59,770        |
| Receptionists and information clerks  | 560                     | 15.4                      | \$9.56         | \$19,890        | \$6.39        | \$9.12         | \$13.69        | \$13,300        | \$18,970        | \$28,470        |
| Secretaries, except legal, medical, and executive                                 | 1,340                   | 7.6                       | \$12.88        | \$26,790        | \$9.37        | \$12.28        | \$17.73        | \$19,480        | \$25,530        | \$36,880        |
| Shipping, receiving, and traffic clerks   | 350                     | 22                        | \$13.78        | \$28,670        | \$7.61        | \$12.51        | \$24.41        | \$15,830        | \$26,030        | \$50,770        |
| Stock clerks and order fillers  | 900                     | 31.4                      | \$9.24         | \$19,210        | \$5.85        | \$8.28         | \$14.11        | \$12,180        | \$17,220        | \$29,350        |
| Switchboard operators, including answering service                                | 30                      | 12.9                      | \$10.02        | \$20,840        | \$7.69        | \$9.67         | \$13.74        | \$15,990        | \$20,110        | \$28,570        |
| Tellers   | 290                     | 12.5                      | \$9.34         | \$19,430        | \$7.23        | \$8.89         | \$12.39        | \$15,030        | \$18,500        | \$25,780        |
| <b>Farming, fishing, and forestry occupations</b>                                 | <b>180</b>              | <b>16.8</b>               | <b>\$14.32</b> | <b>\$29,790</b> | <b>\$9.56</b> | <b>\$13.60</b> | <b>\$19.96</b> | <b>\$19,890</b> | <b>\$28,290</b> | <b>\$41,510</b> |



| OCCUPATIONAL TITLE | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean | Hourly Wages |        |         | Annual Wages |        |        |
|--------------------|-------------------------|---------------------------|----------------|----------------|--------------|--------|---------|--------------|--------|--------|
|                    |                         |                           |                |                | Entry Level  | Median | Skilled | 10 Pct       | Median | 90 Pct |



| OCCUPATIONAL TITLE   | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean  | Hourly Wages  |                |                | Annual Wages    |                 |                 |
|--|-------------------------|---------------------------|----------------|-----------------|---------------|----------------|----------------|-----------------|-----------------|-----------------|
|  |                         |                           |                |                 | Entry Level   | Median         | Skilled        | 10 Pct          | Median          | 90 Pct          |
| <b>Construction and extraction occupations</b>                                   | <b>2,590</b>            | <b>6.7</b>                | <b>\$19.13</b> | <b>\$39,780</b> | <b>\$9.84</b> | <b>\$17.83</b> | <b>\$29.96</b> | <b>\$20,460</b> | <b>\$37,090</b> | <b>\$62,320</b> |
| Carpenters   | 480                     | 14                        | \$17.37        | \$36,120        | \$10.04       | \$14.95        | \$28.14        | \$20,890        | \$31,090        | \$58,530        |
| Carpet installers  | 40                      | 49.7                      | \$12.64        | \$26,280        | \$6.42        | \$14.01        | \$18.37        | \$13,360        | \$29,130        | \$38,200        |
| Cement masons and concrete finishers   | 80                      | 39                        | \$14.86        | \$30,920        | \$10.09       | \$15.37        | \$19.59        | \$20,990        | \$31,960        | \$40,760        |
| Construction laborers  | 340                     | 16.5                      | \$15.83        | \$32,930        | \$8.61        | \$15.11        | \$22.97        | \$17,910        | \$31,420        | \$47,780        |
| Electricians   | 280                     | 19.6                      | \$26.30        | \$54,700        | \$15.36       | \$27.16        | \$35.45        | \$31,960        | \$56,500        | \$73,750        |
| First-line supervisors/managers of construction trades and extraction workers    | 220                     | 10.4                      | \$25.58        | \$53,210        | \$14.68       | \$26.08        | \$36.36        | \$30,540        | \$54,240        | \$75,620        |
| Helpers--carpenters  | **                      | **                        | \$9.14         | \$19,010        | \$6.12        | \$8.65         | \$13.15        | \$12,720        | \$18,000        | \$27,340        |
| Highway maintenance workers  | 120                     | 7.8                       | \$12.51        | \$26,020        | \$9.88        | \$12.99        | \$15.27        | \$20,550        | \$27,010        | \$31,770        |
| Operating engineers and other construction equipment operators                   | 170                     | 38.5                      | \$22.94        | \$47,720        | \$13.64       | \$24.98        | \$28.88        | \$28,370        | \$51,960        | \$60,070        |
| Painters, construction and maintenance   | 50                      | 19.2                      | \$16.58        | \$34,490        | \$12.21       | \$16.26        | \$22.77        | \$25,390        | \$33,830        | \$47,360        |
| Roofers  | 110                     | 23.3                      | \$18.31        | \$38,080        | \$11.55       | \$19.38        | \$24.97        | \$24,020        | \$40,320        | \$51,930        |
| Sheet metal workers  | **                      | **                        | \$21.85        | \$45,450        | \$7.26        | \$25.55        | \$29.92        | \$15,090        | \$53,140        | \$62,230        |
| Structural iron and steel workers  | **                      | **                        | \$20.61        | \$42,860        | \$12.45       | \$21.36        | \$29.94        | \$25,890        | \$44,440        | \$62,270        |
| <b>Installation, maintenance, and repair occupations</b>                         | <b>3,470</b>            | <b>5</b>                  | <b>\$18.57</b> | <b>\$38,630</b> | <b>\$9.38</b> | <b>\$17.27</b> | <b>\$29.19</b> | <b>\$19,510</b> | <b>\$35,910</b> | <b>\$60,710</b> |
| Aircraft mechanics and service technicians                                       | 60                      | 10.8                      | \$25.68        | \$53,410        | \$17.12       | \$26.99        | \$30.42        | \$35,600        | \$56,140        | \$63,280        |
| Automotive body and related repairers  | 80                      | 33                        | \$17.11        | \$35,590        | \$11.06       | \$16.69        | \$23.67        | \$23,010        | \$34,710        | \$49,240        |
| Automotive service technicians and mechanics                                     | 260                     | 13.5                      | \$14.62        | \$30,420        | \$8.01        | \$13.57        | \$24.35        | \$16,670        | \$28,230        | \$50,640        |
| Bus and truck mechanics and diesel engine specialists                            | 170                     | 23.3                      | \$17.25        | \$35,870        | \$7.25        | \$15.59        | \$30.03        | \$15,080        | \$32,420        | \$62,460        |
| Coin, vending, and amusement machine servicers and repairers                     | 40                      | 15.2                      | \$12.85        | \$26,730        | \$6.10        | \$13.04        | \$20.84        | \$12,680        | \$27,120        | \$43,340        |
| Computer, automated teller, and office machine repairers                         | 50                      | 31.5                      | \$18.11        | \$37,670        | \$8.88        | \$18.33        | \$27.82        | \$18,470        | \$38,130        | \$57,860        |
| Electrical and electronics repairers, commercial and industrial equipment        | 40                      | 13.6                      | \$22.36        | \$46,510        | \$10.64       | \$25.95        | \$32.94        | \$22,130        | \$53,980        | \$68,510        |
| First-line supervisors/managers of mechanics, installers, and repairers          | 330                     | 7.7                       | \$25.69        | \$53,430        | \$14.22       | \$24.93        | \$38.54        | \$29,570        | \$51,850        | \$80,150        |
| Heating, air conditioning, and refrigeration mechanics and installers            | 250                     | 9.6                       | \$16.12        | \$33,530        | \$8.78        | \$14.02        | \$29.72        | \$18,260        | \$29,160        | \$61,820        |
| Helpers--installation, maintenance, and repair workers                           | 60                      | 24.7                      | \$11.67        | \$24,280        | \$7.84        | \$9.76         | \$18.95        | \$16,320        | \$20,310        | \$39,410        |
| Industrial machinery mechanics   | 420                     | 18.6                      | \$19.56        | \$40,690        | \$13.20       | \$19.22        | \$27.06        | \$27,460        | \$39,980        | \$56,290        |
| Maintenance and repair workers, general  | 750                     | 12.2                      | \$14.58        | \$30,330        | \$8.76        | \$13.80        | \$22.44        | \$18,220        | \$28,700        | \$46,680        |
| Maintenance workers, machinery   | 140                     | 36.7                      | \$21.65        | \$45,030        | \$10.15       | \$24.21        | \$27.94        | \$21,120        | \$50,360        | \$58,120        |
| Medical equipment repairers  | 30                      | 49                        | \$17.18        | \$35,730        | \$10.50       | \$14.79        | \$29.20        | \$21,830        | \$30,760        | \$60,730        |
| Millwrights  | **                      | **                        | \$22.87        | \$47,570        | \$15.64       | \$24.63        | \$28.20        | \$32,530        | \$51,230        | \$58,660        |
| Mobile heavy equipment mechanics, except engines                                 | 30                      | 18.6                      | \$21.22        | \$44,130        | \$13.15       | \$23.05        | \$28.84        | \$27,360        | \$47,940        | \$59,980        |
| Outdoor power equipment and other small engine mechanics                         | 40                      | 44.3                      | \$12.51        | \$26,030        | \$9.06        | \$12.59        | \$16.67        | \$18,850        | \$26,190        | \$34,680        |
| Precision instrument and equipment repairers, all other                          | 30                      | 32.5                      | \$18.37        | \$38,200        | \$11.45       | \$15.79        | \$28.89        | \$23,820        | \$32,830        | \$60,090        |
| Telecommunications equipment installers and repairers, except line installers    | 40                      | 25.7                      | \$24.44        | \$50,830        | \$20.49       | \$24.89        | \$29.04        | \$42,620        | \$51,770        | \$60,410        |
| Telecommunications line installers and repairers                                 | 150                     | 41.1                      | \$23.36        | \$48,590        | \$16.45       | \$24.41        | \$28.18        | \$34,210        | \$50,760        | \$58,610        |
| Tire repairers and changers  | 90                      | 21.7                      | \$12.79        | \$26,600        | \$6.85        | \$12.51        | \$18.56        | \$14,250        | \$26,020        | \$38,590        |
| <b>Production occupations</b>  | <b>9,720</b>            | <b>5.8</b>                | <b>\$16.10</b> | <b>\$33,480</b> | <b>\$9.36</b> | <b>\$15.40</b> | <b>\$24.57</b> | <b>\$19,470</b> | <b>\$32,030</b> | <b>\$51,110</b> |
| Assemblers and fabricators, all other  | 60                      | 37.7                      | \$12.71        | \$26,430        | \$8.46        | \$11.27        | \$20.72        | \$17,600        | \$23,430        | \$43,100        |
| Bakers   | 60                      | 17.5                      | \$10.17        | \$21,160        | \$7.72        | \$10.02        | \$13.69        | \$16,060        | \$20,850        | \$28,470        |
| Bindery workers  | **                      | **                        | \$11.95        | \$24,860        | \$9.73        | \$12.04        | \$14.63        | \$20,240        | \$25,040        | \$30,440        |
| Butchers and meat cutters  | 50                      | 19.9                      | \$11.90        | \$24,750        | \$7.44        | \$11.81        | \$16.45        | \$15,480        | \$24,560        | \$34,210        |
| Chemical plant and system operators  | 80                      | 36.2                      | \$15.47        | \$32,180        | \$10.09       | \$14.67        | \$19.79        | \$20,980        | \$30,510        | \$41,160        |
| Coating, painting, and spraying machine setters, operators, and tenders          | 150                     | 49.3                      | \$15.03        | \$31,270        | \$5.71        | \$10.09        | \$27.11        | \$11,870        | \$20,980        | \$56,390        |
| Computer-controlled machine tool operators, metal and plastic                    | **                      | **                        | \$12.09        | \$25,140        | \$9.16        | \$10.97        | \$17.21        | \$19,050        | \$22,830        | \$35,790        |
| Cutting and slicing machine setters, operators, and tenders                      | 40                      | 35.7                      | \$19.93        | \$41,450        | \$12.50       | \$19.77        | \$26.64        | \$25,990        | \$41,110        | \$55,400        |
| Cutting, punching, and press machine setters, operators, and tenders, metal and  | 340                     | 14.4                      | *              | *               | *             | *              | *              | *               | *               | *               |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic | 610                     | 8.8                       | \$18.68        | \$38,850        | \$15.75       | \$18.96        | \$21.91        | \$32,760        | \$39,430        | \$45,580        |
| Extruding, forming, pressing, and compacting machine setters, operators, and ter | 70                      | 18                        | \$14.28        | \$29,710        | \$8.60        | \$13.97        | \$21.14        | \$17,880        | \$29,050        | \$43,960        |

| OCCUPATIONAL TITLE   | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean  | Hourly Wages  |                |                | Annual Wages    |                 |                 |
|--|-------------------------|---------------------------|----------------|-----------------|---------------|----------------|----------------|-----------------|-----------------|-----------------|
|  |                         |                           |                |                 | Entry Level   | Median         | Skilled        | 10 Pct          | Median          | 90 Pct          |
| First-line supervisors/managers of production and operating workers              | 570                     | 8.6                       | \$26.04        | \$54,150        | \$14.62       | \$25.05        | \$38.68        | \$30,410        | \$52,110        | \$80,450        |
| Furnace, kiln, oven, drier, and kettle operators and tenders                     | 50                      | 46.3                      | \$15.22        | \$31,660        | \$10.37       | \$12.92        | \$27.24        | \$21,560        | \$26,880        | \$56,660        |
| Helpers--production workers  | 600                     | 24.3                      | \$13.60        | \$28,280        | \$9.90        | \$13.65        | \$17.86        | \$20,590        | \$28,400        | \$37,150        |
| Inspectors, testers, sorters, samplers, and weighers                             | 500                     | 15.8                      | \$20.15        | \$41,900        | \$11.33       | \$18.32        | \$30.95        | \$23,560        | \$38,100        | \$64,380        |
| Job printers   | 40                      | 14.5                      | \$15.29        | \$31,790        | \$8.97        | \$15.64        | \$22.01        | \$18,660        | \$32,540        | \$45,790        |
| Laundry and dry-cleaning workers   | 190                     | 14.8                      | \$8.84         | \$18,390        | \$5.84        | \$7.91         | \$12.17        | \$12,140        | \$16,450        | \$25,310        |
| Machinists   | 460                     | 19                        | \$17.36        | \$36,100        | \$11.62       | \$16.43        | \$26.19        | \$24,170        | \$34,170        | \$54,470        |
| Mixing and blending machine setters, operators, and tenders                      | 160                     | 21.5                      | \$20.02        | \$41,640        | \$11.97       | \$20.49        | \$27.22        | \$24,890        | \$42,630        | \$56,610        |
| Packaging and filling machine operators and tenders                              | 1,110                   | 18.6                      | \$18.11        | \$37,660        | \$12.94       | \$17.61        | \$24.17        | \$26,910        | \$36,630        | \$50,270        |
| Painters, transportation equipment   | **                      | **                        | \$10.06        | \$20,920        | \$7.77        | \$9.37         | \$12.31        | \$16,170        | \$19,490        | \$25,600        |
| Power plant operators  | 190                     | 34                        | \$28.26        | \$58,780        | \$22.70       | \$28.46        | \$34.71        | \$47,220        | \$59,190        | \$72,190        |
| Prepress technicians and workers   | 40                      | 19.1                      | \$13.58        | \$28,240        | \$10.10       | \$12.27        | \$18.36        | \$21,000        | \$25,510        | \$38,200        |
| Printing machine operators   | 290                     | 18.5                      | \$15.62        | \$32,500        | \$10.39       | \$16.65        | \$20.18        | \$21,620        | \$34,640        | \$41,970        |
| Production workers, all other  | **                      | **                        | \$18.38        | \$38,220        | \$10.71       | \$19.29        | \$22.25        | \$22,270        | \$40,130        | \$46,290        |
| Stationary engineers and boiler operators  | **                      | **                        | \$22.83        | \$47,480        | \$14.38       | \$23.47        | \$30.73        | \$29,910        | \$48,810        | \$63,930        |
| Structural metal fabricators and fitters   | 130                     | 20                        | \$13.75        | \$28,610        | \$10.55       | \$13.95        | \$17.19        | \$21,950        | \$29,020        | \$35,760        |
| Tailors, dressmakers, and custom sewers  | **                      | **                        | \$7.38         | \$15,360        | \$5.65        | \$6.89         | \$9.60         | \$11,750        | \$14,330        | \$19,960        |
| Team assemblers  | 1,950                   | 10.4                      | \$12.78        | \$26,580        | \$9.27        | \$12.21        | \$17.13        | \$19,290        | \$25,390        | \$35,640        |
| Tool and die makers  | 30                      | 16                        | \$15.61        | \$32,470        | \$11.26       | \$16.11        | \$19.47        | \$23,410        | \$33,500        | \$40,490        |
| Water and liquid waste treatment plant and system operators                      | 110                     | 13.3                      | \$15.34        | \$31,910        | \$9.60        | \$16.28        | \$18.95        | \$19,960        | \$33,860        | \$39,420        |
| Welders, cutters, solderers, and brazers   | 240                     | 12.4                      | \$14.36        | \$29,870        | \$10.10       | \$15.03        | \$17.88        | \$21,000        | \$31,260        | \$37,190        |
| <b>Transportation and material moving occupations</b>                            | <b>4,860</b>            | <b>5.6</b>                | <b>\$13.96</b> | <b>\$29,030</b> | <b>\$6.83</b> | <b>\$13.07</b> | <b>\$22.46</b> | <b>\$14,210</b> | <b>\$27,190</b> | <b>\$46,720</b> |
| Cleaners of vehicles and equipment   | 120                     | 20.4                      | \$8.75         | \$18,200        | \$6.38        | \$8.27         | \$12.90        | \$13,280        | \$17,190        | \$26,830        |
| Conveyor operators and tenders   | 70                      | 39.9                      | \$15.44        | \$32,110        | \$7.39        | \$14.61        | \$26.53        | \$15,370        | \$30,390        | \$55,180        |
| Driver/sales workers   | 220                     | 27.3                      | \$14.55        | \$30,260        | \$6.28        | \$12.83        | \$25.01        | \$13,060        | \$26,690        | \$52,030        |
| Excavating and loading machine and dragline operators                            | **                      | **                        | \$13.92        | \$28,940        | \$11.35       | \$14.00        | \$17.14        | \$23,620        | \$29,130        | \$35,660        |
| First-line supervisors/managers of helpers, laborers, and material movers, hand  | 140                     | 11.9                      | \$20.64        | \$42,930        | \$13.95       | \$19.91        | \$28.96        | \$29,010        | \$41,410        | \$60,240        |
| First-line supervisors/managers of transportation and material-moving machine ar | 110                     | 18.4                      | \$21.80        | \$45,340        | \$14.37       | \$19.40        | \$32.92        | \$29,880        | \$40,350        | \$68,470        |
| Industrial truck and tractor operators   | 490                     | 18.6                      | \$14.65        | \$30,460        | \$10.77       | \$14.00        | \$20.28        | \$22,410        | \$29,120        | \$42,180        |
| Laborers and freight, stock, and material movers, hand                           | 1,220                   | 13.2                      | \$11.07        | \$23,020        | \$6.25        | \$9.86         | \$17.64        | \$13,010        | \$20,500        | \$36,690        |
| Machine feeders and offbearers   | 150                     | 23.5                      | \$12.55        | \$26,110        | \$9.89        | \$12.70        | \$14.81        | \$20,570        | \$26,420        | \$30,810        |
| Packers and packagers, hand  | 370                     | 22.8                      | \$8.71         | \$18,130        | \$5.77        | \$7.52         | \$12.94        | \$12,010        | \$15,640        | \$26,910        |
| Service station attendants   | **                      | **                        | \$7.32         | \$15,220        | \$5.82        | \$7.54         | \$8.90         | \$12,110        | \$15,680        | \$18,520        |
| Taxi drivers and chauffeurs  | 100                     | 18.3                      | \$8.22         | \$17,090        | \$5.78        | \$7.69         | \$11.11        | \$12,030        | \$16,000        | \$23,100        |
| Truck drivers, heavy and tractor-trailer   | 1,070                   | 7.9                       | \$16.91        | \$35,170        | \$12.40       | \$16.37        | \$23.09        | \$25,790        | \$34,040        | \$48,030        |
| Truck drivers, light or delivery services  | 360                     | 11.2                      | \$15.85        | \$32,960        | \$7.69        | \$14.57        | \$26.81        | \$15,990        | \$30,300        | \$55,770        |

#### Notes:

<sup>1</sup> Relative Standard Error (RSE) is a measure of the reliability of a statistic; the smaller the relative standard error, the more precise the estimate.

<sup>2</sup> Percents may not total to 100 due to occupational data not reported.

\* Indicates that a wage estimate is not available.

\*\* Indicates that an employment estimate is not available.

# Indicates a wage greater than \$70.00 per hour or \$145,600 per year

<sup>3</sup> Estimate not released.

| OCCUPATIONAL TITLE | Estimated<br>Employment | Emp<br>% RSE <sup>1</sup> | Hourly<br>Mean | Annual<br>Mean | Hourly Wages |        |         | Annual Wages |        |        |
|--------------------|-------------------------|---------------------------|----------------|----------------|--------------|--------|---------|--------------|--------|--------|
|                    |                         |                           |                |                | Entry Level  | Median | Skilled | 10 Pct       | Median | 90 Pct |

Estimates for residual, "All Other ..." occupations are not available.



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**Bruce Bendull**

1575 Adler Circle, Ste. A

Portage, IN 46368

(219) 762-6592 Ext. 228

FAX: (219) 762-1052

E-mail: [bbendull@dwd.in.gov](mailto:bbendull@dwd.in.gov)

**Region 1:** Jasper, Lake, LaPorte, Newton, Pulaski, Porter, Starke

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**Vicki Glaze**

201 East Charles Street

Muncie, IN 47305

(765) 289-1861 Ext. 2154

FAX: (765) 741-5856

E-mail: [vglaze@dwd.in.gov](mailto:vglaze@dwd.in.gov)

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**Cathy Boatman**

700 East Walnut Street

Evansville, IN 47713

(812) 424-4473 Ext. 237

FAX: (812) 421-3189

E-mail: [cboatman@dwd.in.gov](mailto:cboatman@dwd.in.gov)

**Region 10:** Clark, Crawford, Floyd, Harrison, Scott, Washington

**Region 11:** Dubois, Gibson, Knox, Perry, Pike, Posey, Spencer, Vanderburgh, Warrick

**Deani Purvis**

709 S. Reed Rd.

Kokomo, IN 46903

(765) 459-0571 Ext. 3036

FAX: (765) 457-3144

E-mail: [dpurvis@dwd.in.gov](mailto:dpurvis@dwd.in.gov)

**Region 4:** Benton, Carroll, Cass, Clinton, Fountain, Howard, Miami, Montgomery, Tippecanoe, Tipton, Warren, White

**Region 5:** Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan, Shelby

**Terry Brown**

10 North Senate Avenue

Indianapolis, IN 46204

(317) 232-1920

FAX: (317) 232-8480

E-mail: [tbrown@dwd.in.gov](mailto:tbrown@dwd.in.gov)

**Region 9:** Bartholomew, Dearborn, Decatur, Franklin, Jackson, Jefferson, Jennings, Ohio, Ripley, Switzerland

**Kim Stevenson**

30 North 8<sup>th</sup> Street

Terre Haute, IN 47807

(812) 234-6602 Ext. 327

FAX: (812) 234-1950

E-mail: [kstevenson@dwd.in.gov](mailto:kstevenson@dwd.in.gov)

**Region 7:** Clay, Parke, Putnam, Sullivan, Vermillion, Vigo

**Region 8:** Brown, Daviess, Greene, Lawrence, Martin, Monroe, Orange, Owen